# **SPECIFICATION AND IDENTIFICATION OF RELATIONSHIPS BETWEEN PRODUCTS IN THE FOOD SEGMENT**

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### Motivation

- Retail companies manage data for hundreds of thousands or millior
- Product data is utilized in various functional areas, e.g. sales, pucha
- Knowledge of product relationships is essential, but manually mai relationships is prone to errors.



### Usage of product relationships:

- Product recommendations (e.g., accessories, upselling opportunities).
- Conducting a competitive pricing analysis requires identifying product relationships.
- Support of process automation and error correction by suggesting attribute values from similar products in master data management.
- Acquisition of new knowledge for the construction of prodcut graphs

### **Related Work**

- Christen, P.: Data Matching: Concepts and Techniques for Record Linkage, Entity Resolution, and Duplicate Detection. Springer Berlin Heidelberg, 2012
- Primpeli, A., Peeters, R., Bizer, C.: The WDC Training Dataset and Gold Standard for Large-Scale Product Matching. In: Companion Proceedings of The 2019 World Wide Web Conference, San Francisco USA, ACM, 2019, pp. 381–386
- Peeters, R., Bizer, C.: Entity Matching using Large Language Models, 2024
- Schema.org: Homepage. https://schema.org/, retrieved on 07.09.2024

### **Specification of Product Relationships**

Our specification of product relationships is based on the following properties: brand, type, content, packaging, refill bag, and use. DiffPackaging is introduced for specializing the product relationships SameAs, IsVariantOf and IsSimilarTo. DiffPackaging is used if products only differ in their packaging.



Data

Data about food products were collected by crawling German online shops.

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asing, etc.
intaining these



Attributes	Product 1 (Shop A)	Pr
Image	nutella investories investori investories investories investories investories investories	
Name	Nutella® 450g	Nu
Description	Das Produkt der Marke Nutella ist im 450g- Behälter verfügbar. Mit dem süßen Aufstrich starten Sie geschmackvoll in den Tag	Nu ba Ur:
Categories	Brot, Cerealien & Aufstriche / Süße Aufstriche / Nuss- & Schokoaufstriche	Sta Bro
Brand	Nutella	Nu

Three datasets were created to analyse the impact of the size of the training dataset on model performance:

- Each dataset contains procuct pairs labeled with SameAs, IsVariantOf, IsSimilarTo, NotSpecified
- The largest dataset contains 15,253 pairs and is based on 21,245 unique products from 67 GPC classes.
  - Most frequent categories: alcoholic beverages (17%), sweets (11%), non-alcoholic ready-to-drink beverages (10%), herbs/spices/extracts (5%), and sauces/ spreads/dips/seasoning sauces (5%).

### Model Development

A procedure was developed for the automated determination and classification of the product relationships. It consists of three steps:







# Input: vector representations of product attributes, e.g. name, description,

**IsRelatedTo:Brand** is determined by analyzing products of the same brand

**IsRelatedTo:Usage:** Determination of ingredients often used together in

### Experiments

classification model for product relationships:

- Approaches: AS, ASw (weighted attributes), SNN, RF
- Datasets with product pairs: small (6,800), middle (10,751), large (15,253)
- Embeddings: bert (bert-base-german-uncased), sbert (distiluse-base-multilingual-cased-v2), openai (text-embedding-3-small)
- Attributes: n=name, d=description, c=categories, b=brand, i=image

### Performance of the classification model for product relationships

SNN\_sbert\_large\_ndcb SNN\_openai\_large\_ndcb RF\_openai\_large\_ndcbi RF\_openai\_large\_nd RF\_openai\_large\_ndcb RF\_sbert\_large\_ndcb RF\_bert\_large\_ndcb RF\_bert\_middle\_ndcb RF\_bert\_small\_ndcb ASw\_openai\_small\_ndci AS\_openai\_small\_ndci



### **Results**:

- Enlarging the size of the training data improves the classification performance by 0.07 with respect to the F1 score.
- The model using the Openai embeddings combined with the largest dataset and all text attributes achieved the best classification performance with an F1 score of 0.86
- SNNs achieved slightly weaker results compared to the RF models.

### **Future Work**

- Research for utilising large language models for more effective classification of defined product relationships.

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### Η H U L E SC Birkenfeld R

Analysis of the impact of different parameters on the performance of the multi-class

• Improvement of the accuracy and the generalizability of our models by enlarging the training dataset and incorporating additional attributes, such as ingredient lists. • Analysis of the overall performance of the process, in particular by taking into account the reduction of the candidate set through the blocking procedure.



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